

## Corporate Finance Masterclass

JAKARTA  
11-13 JULY 2022

The Course will provide participants with a structured process and methodology to analyze and understand financial information and improve their analytical skills. The curriculum is designed to ensure that complex concepts are delivered to participants in a simple way, and it becomes easy for them to remember and implement these ideas in their current job and business decision-making.

### Overview

The Course will cover how to analyze financial statements, interpretation of future business information, roles of earnings, and cash flows in valuation, business valuation, and issues faced in critical investment decision-making. Participants will gain valuable knowledge from the entire Course, which they can apply in their business and professions. The analytical structure for the course hinges on the following pillars:

- Industry dynamics
- Core strategy and financial analysis of the company
- Forecasting future earnings and cash flows
- Decision-making using various financials tools

### Who should attend

All individuals who want to improve their finance effectiveness and decision making should attend this Course

- Finance managers, business analysts, bankers, portfolio managers, etc
- Functional/ departments heads and decision-making professionals
- Middle to senior managers from different industries
- Financial and non-finance professionals
- Business owners, entrepreneurs, investors, consultants, etc
- Any other professional who wants to build up his/her finance capabilities

### Methodology

Non-theoretical methodology which includes live teaching, interactive discussions, case studies, and assignments to understand the concepts and their applicability. Our Online Live Training is conducted using the latest technology to ensure that all the training programs are very engaging with a high level of interactions among the participants and trainer. We will ensure that your experience is similar to classroom training, where you can ask the questions and interact with participants & trainer at your convenience. Once you register, we will send you the training information with the links to log in for the training.

### Trainer

This Course will be conducted by an experienced training consultant having more than 20 years of industry experience with some of the world's leading financial institutions, specializing in corporate finance, investment banking, and private equity.

**Corporate Finance Masterclass**JAKARTA  
11-13 JULY 2022**Course Content****Module – 1****Importance of Cash Flows Statement - Heart of any business**

- How to analyze Cash Flow Statement
- Difference between Accounting profit and Cash profit
- Forecasting cash flows

**Module – 2****Approach to Company analysis**

- Different methods used for company analysis
- Competitive positioning and industry mapping
- Evaluating promoters and management team
- Analysis of financial statement analysis

**Module – 3****Advanced Financial statement analysis**

- Derivation of advance ratios - EV, P/BV, EBIDTAR/DEBT, Cash multiple, Project IRR, Equity IRR, Debt IRR
- Validity of ratio analysis in projections, decision making, valuations, etc
- Capital budgeting techniques – Payback, Discounted Payback, NPV, IRR, Modified IRR, Profitability Index
- Assessment of risk and profitability

**Module –4****Fund Raising – Various sources and preparation**

- How to assess capital requirements for a company
- Various fundraising options
- Direct equity – private market, public market, listed and unlisted market
- Equity-linked debt – mezzanine funding, convertible securities, etc

- Debt funding – bridge funding, subordinated debts, securitization, and structured finance
- How to prepare a company for fundraising
- Managing key performance indicators
- Critical terms for various funding sources

**Module – 5****Valuation - Company Valuation**

- Introduction to Business Valuation
- Various types of valuation methods and their applicability for different industries and companies
- Approach to Asset Value vs. Equity Value
- Intrinsic valuation, Book Value, and other methods
- DCF: various concepts and applicability
- Understanding of PV, FCFE, FCFF, UFCF, LFCF, Terminal Value
- Key pitfalls

**Module – 6****Valuation - Relative and Multiples based method**

- Process of valuation based on comparative multiples - Compilation, adjustments, and rationalization
- How to calculate and apply fundamental multiples for valuation - Price Earning multiple, Price to Book multiple, Enterprise Value to EBITDA, EV/FCF, FCF/BV, EV/EBITDA, EV/Capex, EV/Subscriber, EV/EBITDAR, EV/Capacity, etc
- How to choose comparable companies and past transaction
- Key issues and pitfalls
- Critical adjustments in the compilation and analyzing precedent transactions

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- Application of control or leadership premium, synergies, cash flows, illiquidity, and minority discounts, etc

**Module – 7****Valuation of Bonds**

- Bonds basics
- Factors affecting Bond prices
- Pricing of Bonds
- Interrelationships with other Macro-Economic Variables

**Module – 8****Strategic transactions for an organization-  
Global Partnerships, Merger &  
Acquisition (M&A) and Leveraged  
buyouts (LBO)**

- How to analyze a company for Strategic Partnership, M&A or LBO
- Strategic decision-making process – valuation and issues
- Keys focus areas
- How to manage the post-acquisition process

**Module - 9****Due Diligence for Capital****Raising/Buyouts/Sale of business**

- How to prepare a company for due diligence
- Creating a due diligence plan
- Balancing the role of internal and external service providers

- How to resolve post due diligence observations

**Module – 10****Building adjustments in financial models  
to make them ready for analysis**

- Focus on flexibility and integrity of financial models
- Some key sheets which can be added
- Additional analysis - sensitivity, scenario, variance, etc
- Another funding requirements, dilution, returns, etc
- Importance of growth and its impact on financial analysis
- Some quick calculations in excel formulas and other tools

**Module –11****How to Raise Project Finance**

- Suitability of Project finance and its sources
- Keys things analyzed by banks
- Key terms and obligations

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### DELEGATES' REGISTRATION FORM

#### Course Fees

(Fees per participant)	Single	Group**
Normal fees	SGD 1999	SGD 1899
Early bird price*	SGD 1799	SGD 1699

\*Payment 30 days before commencement of Course

\*\*Minimum of 3 participants

The course fee includes

- days of dedicated expert training
- Copies of relevant course material
- Free meal voucher for participants

#### Venue Details

All our training sessions are held using the latest technology, assuring a high level of interaction and a conducive learning environment.

Due to variation in a number of participants, final login details will be mailed 7 days before the Course commences

- Registration : 8:30 am
- Session timings: 9:00 am to 5:00 pm

**Disclaimer:** Riverstone Training reserves the right to change the venue or postpone the Course due to unforeseen circumstances

#### Company Information

Company Name : \_\_\_\_\_  
 Address : \_\_\_\_\_  
 Contact person : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Email : \_\_\_\_\_  
 Phone : \_\_\_\_\_

#### Delegate Information

Name (1) : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Email : \_\_\_\_\_  
 Phone : \_\_\_\_\_  
 Name (2) : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Email : \_\_\_\_\_  
 Phone : \_\_\_\_\_

#### Payment Terms

- Full payment is required for seat confirmation.
- Make a crossed cheque or bank draft payable to **Riverstone SG Pte Ltd.**
- Mail your payment with this registration form to **Level 20, Tower 2, One Raffles Place, Singapore 048616.**
- Alternatively, you can do a bank transfer to OCBC Bank account no **686679846001** (Branch no: 7339).

#### Cancellation Policy

- If you are unable to attend, a replacement delegate is always welcome.
- Any cancellation must be made in writing to Riverstone Training at least 14 days before the event date. A full refund, less an administration fee of SGD 150, will be given.
- For written cancellations received less than 14 days before the event date, no refunds will be given. However, you will receive a 100% credit voucher that can be applied towards any of our subsequent training courses within six months of the initial registration.

#### Need in-house training on the same topic?

For in-house training on the same Course or customized Course, please contact us through

Email : register@riverstonetraining.com.sg  
 or  
 Phone : +65 9730 4250



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