

# credit score

EXCELLENT

961 - 999

GOOD

881 - 960

FAIR

721 - 880

POOR

561 - 720

## Corporate Credit Analysis

## Master Class

20 - 22 January 2025

Vietnam

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## Corporate Credit Analysis Masterclass

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The course equips you with a comprehension of the various concepts in credit analysis, which will enable you to make decisions in crucial corporate credit scenarios. Our curriculum offers in-depth knowledge on how to conduct a quantitative evaluation of the various business and financial factors of a company, thereby enabling the participants to acquire the necessary skills for becoming a successful credit analyst. Besides, the course is very engaging and interacting, and thus, it facilitates the participants to apply the concepts learned into their routine professional tasks with precision.

### Overview

The course will provide the participants with a structured methodology to analyze the solvency from a credit perspective. The course also prepares the participants to apply both qualitative and quantitative tools to assess the performance of a company and determine its credit rating as per the global standards. The course is designed to ensure that complex concepts are delivered to participants in a simple way, thereby supporting them in remembering and applying these concepts in their current jobs and in making crucial business decisions.

### Who should attend

Anyone who wants to enhance their expertise in corporate credit analysis should attend this course, which includes:

- Professionals aspiring to have a career as analysts;
- Business analysts; Heads of departments, managers, and executives;
- Corporate analysts and corporate credit rating analysts;
- Investment bankers and corporate bankers;
- Private equity analysts;
- Business owners and entrepreneurs.

### Methodology

Non-theoretical methodology which includes live teaching, interactive discussions, case studies, and assignments to understand the concepts and their applicability. We request you to have your laptop with Microsoft Excel installed.

As a policy, we limit the class size to 10 participants so that we can provide attention to each participant and ensure their objective is achieved.

### Trainer

This course will be conducted by an experienced training consultant having more than 20 years of industry experience with some of the world's leading financial institutions, specializing in corporate finance, investment banking, and private equity.

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**Course Content****Module – 1****Corporate Credit Analysis: Introduction**

- Why is credit needed?
- Various types of credit and industry structure
- Importance of credit analysis

**Module – 2****Credit Analysis: Assessment and Measurement**

- Various types of assessment tools and methods
- How to apply the same in analysis
- Key mistakes to avoid

**Module – 3****Credit Analysis Framework**

- Analysis of credit analysis framework
- Apply various factors of credit framework
- Significance in decision-making and scrutinization

**Module – 4****Borrower Rating and Analysis**

- Managing and process borrower rating
- Analyzing threats in the operating environment, capital markets, and industry of the borrower

**Module – 5****Assessment of Business Risks**

- Study of the types of risks in credit evaluation
- Assessing business and financial risks
- Managing the risk of business

**Module – 6****Strategic Company Analysis**

- Impact of life cycles on the company
- Strategic advantages and disadvantages – competitive advantages, industry forces, etc

**Module – 7****Strategic Company Position Analysis**

- Competitive ratings in the industry and its impact
- Analyzing the operating risks
- Major causes of the company's decline

**Module – 8****Analysis of the Company's Financial Statements**

- Reviewing the company's financial information
- Undertaking income statement analysis
- Analyzing revenue, profitability, and asset, ratios

**Module – 9****Cash Flow Analysis**

- The importance of cash flow
- Studying the cash conversion cycle
- Significance of critical ratios such as DSCR, LLCR, leverage ratios, etc

**Module – 10****Evaluation of Operation and Company Structure**

- Reviewing the company structure
- Concept of multiple layer formation
- Process of the management assessment framework

**Module – 11****Approval of the Credit Process in Banks and Corporates**

- Overview of the process of loan sanction
- Understanding various financial and non-financials factors
- Studying the sample contents of a loan scoring model

**Module – 12****Preparation of Credit Note for Loan**

- Review of a sample credit note

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- Content and its applicability
- Key mistakes to avoid

### Module – 13

#### Management of Credit

- Studying the different types of risks and mitigations
- Company level vs. group structure risk
- Onetime vs. continuous management

### Module – 14

#### Debt Structuring and its Elements

- Importance of debt structuring
- Reviewing the elements in debt structuring
- Different types of structure and its benefits

### Module – 15

#### The Role of Documentation and its Types

- How reliable documentation helps a lender
- Assessing risk coverage through loan documentation
- Role of covenants and how to set up a bank covenant spectrum

### Module – 16

#### Financial Distress: Causes and Effects

- Signs and causes of financial distress
- Effects of financial distress
- Potential options for financial distress?

### Module – 17

#### Restructuring Analysis: Short-term Strategies

- Studying the phases of restructuring and its benefits
- When should companies take up redesign?
- Analyzing long-term strategies in restructuring

### Module – 18

#### The Credit Rating Process

- Why is it crucial
- Structure of the rating preamble and study of a sample credit rating report
- Credit rating team structure

### Module – 19

#### Principal Factors in Credit Rating

- Process to calculate your business credit score
- Types of credit ratings followed globally
- Key rating factors across various industries

### Module – 20

#### The Credit Rating Agencies and Committees

- Processes followed in a credit rating agency
- Data collection and its analysis
- Key points to deal with rating agencies

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### DELEGATE REGISTRATION FORM

#### Course fees

(Fees per participant)	Single	Group**
Normal fees	SGD 2,699	SGD 2,599
Early bird price*	SGD 2,499	SGD 2,399

\*Payment 30 days before commencement of course

\*\*Minimum of 3 participants

The course fee includes

- **Two** days of dedicated expert training
- Lunch and refreshments
- Copies of relevant course material

#### Venue Details

- All our training sessions are held in good locations, assuring a high level of comfort and a conducive learning environment.
- Due to variation in the number of participants, final venue details will be mailed 14 days before the course commences.
- Registration: 8:30 am
- Session timings: 9:00 am to 5:00 pm
- **Disclaimer:** Riverstone Training reserves the right to change the venue or postpone the course due to unforeseen circumstances.

#### Company Information

Company Name : \_\_\_\_\_  
 Address : \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Contact Person : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Email : \_\_\_\_\_  
 Phone : \_\_\_\_\_

#### Delegate Information

Name (1) : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Email : \_\_\_\_\_  
 Phone : \_\_\_\_\_  
 Name (2) : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Email : \_\_\_\_\_  
 Phone : \_\_\_\_\_

#### Payment Terms

- Full payment is required for seat confirmation.
- Make a crossed cheque or bank draft payable to **Riverstone SG Pte Ltd.**
- Mail your payment with this registration form to **Level 20, Tower 2, One Raffles Place, Singapore 048616.**
- Alternatively, you can do a bank transfer to OCBC Bank account no **686679846001** (Branch no: **7339**).

#### Cancellation Policy

- If you are unable to attend, a replacement delegate is always welcome.
- Any cancellation must be made in writing to Riverstone Training at least 14 days before the event date. A full refund, less an administration fee of SGD 150, will be given.
- For written cancellations received less than 14 days before the event date, no refunds will be given. However, you will receive a 100% credit voucher that can be applied to any of our subsequent training courses within six months of the initial registration.

#### Need in-house training on the same topic?

For in-house training on the same course or customized course, please contact us through

Email : [register@riverstonetraining.com.sg](mailto:register@riverstonetraining.com.sg)

or

Phone : +65 9730 4250