Corporate Valuation Techniques & Applications

17 - 19 August 2026
Singapore

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Corporate Valuation: Techniques & Applications

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The course covers various methodologies used for business valuation, process of valuation exercise and its importance and implications on strategic decision making. This course will have a mix of practical topics relevant in the current business environment. The course has been designed to build financial confidence of individuals and enable them to carry out corporate valuation exercises independently as part of their daily responsibilities.

Overview

The Course will provide participants with a structured process and methodology to analyze and understand financial information and help them improve their valuation skills. The course is designed to ensure that complex concepts are delivered to participants in a simple way and make it easier for them to remember and apply these concepts in their current job and business decision-making.

Who should attend

All individuals who want to enhance their expertise in business valuations should attend this course

- Finance managers, business analysts, bankers, portfolio managers etc
- Functional/ department heads and decision-making professionals
- Middle to senior managers from different industries
- Financial professionals like CPA, CFA, MBA etc
- Business owners, entrepreneurs, investors, consultants etc
- Any other professional who wants to build up his/her expertise in valuation

Methodology

Non- theoretical methodology which includes interactive discussions, case studies, interactive games and assignments to understand the concepts and their applicability.

We request you to please bring your laptop with Microsoft Excel 2007 installed to the class.

Trainer

All our trainers are carefully chosen by us and possess a rich and vast experience in the financial sector. This course will be conducted by an experienced training consultant having more than 15 years of industry experience with some of the world's leading financial institutions, specializing in corporate finance, investment banking and private equity.

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Course Content

Module – 1

Valuation : Introduction to different methods

- Introduction to business valuations
- Various types of valuation methodologies
- Analysis of company and identifying appropriate methodology to be used for valuation
- Approach to Asset Value vs. Equity Value
- Key pitfalls

Module – 2

Importance of free cash flows

- Difference between Accounting profit and Cash profit
- Approach to forecasting free cash flows
- Components and calculation of detailed free cash flows

Module – 3

Cost of Capital : Equity and Debt

- Components of cost of equity and debt
- Measurement of risk-free returns
- Risk premium for debt and equity and issues in calculating the same
- How to apply beta and its implications
- CAPM and its application
- How to calculate WACC and its application
- Relation between cost of capital & growth

Module – 4

Discounted cash flow approach

- DCF Concept: various types and their applicability
- Understanding of PV, FCFF, FCFE, UFCF, LFCF, Terminal Value
- How to run sensitivities for business valuation
- Adjustment to normalize free cash flows
- Detailed step-by-step approach and calculation
- Analysis of DCF calculation
- Sensitising valuation and understanding the impact

Module – 5

Valuation : Relative and Multiples based method

- Process of valuation from comparative multiples - Compilation, adjustments and rationalization
- How to choose comparable companies and past transactions
- Main factors affecting selection - size, geography, regulation, customers
- Other factors affecting comparability – free float, capital structure, corporate finance activity
- Key adjustments in compilation
- How to calculate and apply key multiples for valuation - Price Earnings multiple, Price to Book multiple, Enterprise value to EBIDTA, EV/FCF, FCF/BV, EV/EBITDA, EV/Capex, EV/Subscriber, EV/EBITDAR, EV/Capacity etc
- Key issues and pitfalls

Module – 6

Analysis of complex companies and transactions

- Companies having various assets and business verticals - Sum-of-the-Parts (SOTP) Valuation
- Strategic decision-making process (Mergers and Acquisitions, Leveraged Buyouts etc)- valuation and issues
- Application of control or leadership premium, synergies, cash flows, illiquidity and minority discounts, etc
- Valuation of start-up ventures and negative cash generating companies

Module – 7

Return analysis

- How to do return analysis at the time of investments and exits
- Expected return vs Final return (Equity IRR- Gross and net)
- Key adjustments and its implications

Module – 8

Key adjustments in the model

- Focus on flexibility and integrity of financial models
- Some key sheets which can be added for return analysis
- Concept of cash multiples
- Additional analysis - sensitivity, scenario, variance etc
- Additional funding requirements, dilution, returns etc

Module – 9

Detailed practical exercise to do valuation exercise from scratch to build confidence of participants

Riverstone Corporate Training

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DELEGATES' REGISTRATION FORM

Course Fees

	Single	Group**
Normal fees	SGD 2699	SGD 2599
Early bird price*	SGD 2499	SGD 2399

**Payment 30 days before commencement of course*
***Minimum of 3 participants*

The course fee includes
- 3 days of dedicated expert training
- Lunch and refreshments
- Copies of important course material

Venue Details

- All our training sessions are held in good locations, assuring a high level of comfort and a conducive learning environment.
- Due to variation in a number of participants, final venue details will be mailed 14 days before the course commences.
- Registration : 8:30 am
- Session timings: 9:00 am to 5:00 pm
- **Disclaimer:** Riverstone Training reserves the right to change the venue or postpone the course due to unforeseen circumstances.

Company Information

Company Name : ____________________
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Address : ____________________
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Contact person : ____________________
Designation : ____________________
Email : ____________________
Phone : ____________________

Delegate Information

Name (1) : ____________________
Designation : ____________________
Email : ____________________
Phone : ____________________

Name (2) : ____________________
Designation : ____________________
Email : ____________________
Phone : ____________________

Payment Terms

- Full payment is required for seat confirmation.
- Make a crossed cheque or bank draft payable to **Riverstone SG Pte Ltd.**
- Mail your payment with this registration form to **Level 20, Tower 2, One Raffles Place, Singapore 048616.**
- Alternatively, you can do a bank transfer to Standard Chartered Bank Account no: 0105663336 (Bank no: 9496); Swiftcode: SCBLSG22.

Cancellation Policy

- If you are unable to attend, a replacement delegate is always welcome.
- Any cancellation must be made in writing to Riverstone Training at least 14 days before the event date. A full refund, less an administration fee of SGD 150, will be given.
- For written cancellations received less than 14 days before the event date, no refunds will be given. However, you will receive a 100% credit voucher that can be applied towards any of our subsequent training courses within six months of the initial registration.

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For in-house training on the same course or customized course, please contact us through

Email : register@riverstonetraining.com.sg
or
Phone : +65 9730 4250