



Leadership Management

20 - 22 April 2026

Vietnam

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This interactive course empowers professionals with the mindset, skills, and tools to lead teams with clarity, empathy, and strategic intent. Participants will discover the core of leadership principles, explore modern management styles, and build competencies to inspire, develop, and guide others in dynamic workplace settings.

Overview

Today's leaders need to manage performance, foster engagement, and adapt across team and business changes. This program explores how to build influence, lead productive teams, and support growth through coaching and emotional intelligence—providing actionable frameworks that blend leadership vision with practical management techniques.

Upon completion, participants will:

- Understand leadership styles and how to motivate, coach, and engage teams
- Gain tools to lead high-performing teams and manage time and priorities effectively
- Learn to communicate clearly, run effective meetings, and lead by example.

Who should attend

- New and emerging leaders, supervisors, and team managers
- Functional heads transitioning into leadership roles
- Professionals seeking to build influence and drive team results across industries

Methodology

Delivered using real-world scenarios, self-reflection exercises, interactive team challenges, and leadership case discussions. Focused on practical application, not just theory.

Trainer

Led by a senior executive coach with 20+ years of experience in leadership development and organizational behavior across APAC. The trainer has worked with multinational leadership teams and coached hundreds of managers to lead with purpose and presence.

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Course Content

Module – 1

Foundations of Leadership and Management.

- Explore the key differences and complementary roles of leaders vs. managers
- Understand the purpose of leadership in achieving business goals
- Reflect on essential leadership traits and how to develop them

Module – 2

Leadership Styles and Evolution.

- Discover major leadership models and how they influence teams
- Learn when to apply different styles depending on team maturity and goals
- Understand the adaptive nature of leadership over time

Module – 3

Building Effective Teams and Team Dynamic.

- Identify the qualities of high-performing vs. dysfunctional teams
- Understand roles, structures, and how to assemble your ideal team
- Explore practical ways to lead and support various types of teams

Module – 4

Motivation and Engagement Strategies.

- Use effective language to inspire team performance
- Set meaningful goals and expectations that energize your team
- Deliver constructive feedback and recognize achievements meaningfully

Module – 5

Coaching and Developing Talent.

- Learn the role of leaders as coaches in the workplace
- Support personal and professional development through structured plans
- Track growth and empower individuals to take initiative

Module – 6

Emotional Intelligence for Leaders.

- Build awareness of your emotions and how they affect your leadership
- Practice empathy, integrity, patience, and clear communication
- Strengthen listening and non-verbal communication skills

Module – 7

Time and Productivity Management.

- Evaluate how your time is used and where it can be optimized
- Use prioritization frameworks to stay focused on what matters
- Delegate wisely and support others in managing their workload

Module – 8

Leading Effective Meetings and Communication.

- Decide when meetings are necessary and how to run them productively
- Design agendas that drive clarity and outcomes
- Encourage inclusive participation and respectful dialogue

